

King William County, VA

List of Respondents to IFB 2018-005

Protective Clothing for Structural Firefighting

Opened at 3:20 PM on Friday, August 25, 2017 in the Finance Office. Opened by Beth Dandridge, Fiscal Specialist Senior.

1. Blue Ridge Rescue Supplies Inc.
David D. Rice, Operations Manager
1273 Colonial Fort Drive
Montvale, VA 24122
(866) 411-9745
d.rice@brrs.net
Bid: Coat: \$1185
Pant: \$875
Total \$2060
Percentage Compliance: 100%

2. Defense Equipment Company Inc.
Gary Hess, President
4920 Atlanta Highway #146
Alpharetta, GA 30004
(678) 641-8791
tnolting@defeqp.com
Bid: Coat: \$1185.39
Pant: \$855.02
Total \$2040.41
Percentage Compliance: 95%

17. Asset Tracking Services: Provide bar code labels, but no software program. Also provide detailed list including serial numbers, size, and name.

18. Repairs and Alteration Support: They will supply reasonable quantities of certified materials at cost for internal maintenance, but not free. If warranty item, they will supply material and repair at no cost. Other repairs would require a charge.

22. Seam Protection at Cuffs: Ricochet offsets the seams on the inner leg so this is not an issue. They state the method listed is specific to one manufacturer and not available for their use.

3. Maryland Fire Equipment Corporation
R. Scott Colvin, Vice President
12284 Wilkins Avenue
Rockville, MD 20852

(301) 881-2713

scolvin@marylandfire.com

Bid: Coat: \$1152.00

Pant: \$757

Total \$1909

Percentage Compliance: 86.4%

10. Sizing: Standard length coats for men and women, not in 1" increments-29 inches women's and 32 or 35 men's.

18. Repairs and Alteration Support: Only warranty repairs are no expense. Others are at department's expense.

24. Design Concept (Styling): Do not offer multiple rear length differentials on the coats, but front to back differential of 6 inches.

39. Coat Custom Options: Does not offer a LTO Comfort Chinstrap but a scoop type design. Pockets are 2"x10"x6" instead of 7"x9"x1.5"

41 and 42. Patterning Concept: Tailored four piece as required, but does not offer diamond-shaped crotch insert or alteration point at the hips. See bid for more.

43. Suspender Buttons: Four instead of eight, but a different method used. See bid for more.

49. Custom Options: Does not offer BiFlex Heat Channel Knees. Different method used.